

## **East Herts Council – Key Decision Record**

Record of executive decision made by an individual under Regulation 13 of the Local Authorities (Executive Arrangements) (Meetings and Access to Information) (England) Regulations 2012

**Decision Title:** Letting of a Concession Contract for the Installation and Management of Electric Vehicle Chargers in East Herts Council's Car Parks

**Reference Number:** KD26/01

**Taken by:** Jonathan Geall, Director for Communities

### **Decision**

That Otaski Energy Solutions Ltd (OtaskiES) be awarded a 15 year concession contract for the provision of electric vehicle chargers in council car parks, with installation within the first three years of the contract and then management and maintenance for the remaining period of the contract.

### **Date of Decision**

9 March 2026

### **Reason(s) for decision**

Council has adopted a new corporate plan which prioritised that the council would *'roll out more EV [electric vehicle] chargers in urban and rural locations across the district'*.

The council's wish to procure a concession contract to instal EV chargers in council car parks has been advertised and assessed in compliance with the council's Financial Regulations and Contract Procedure Rules.

OtaskiES was selected following the assessment of all five tenders received in response to specification issued by the council, using the predetermined assessment criteria.

### **Details of alternative options considered and rejected**

Abandon the plan to instal EV chargers in council car parks. NOT RECOMMENDED as this is a priority in both the council's Climate

Change Strategy and corporate plan. Added to this, UK government [statistics](#) for the number of EV chargers per 100,000 population in 2025 has the East of England region lagging behind all English regions except the North West, Yorkshire and the Humber and only marginally ahead of the North East. At the same time, government [figures](#) show that new electric vehicle registrations jumped by 23% nationally in the 12 months to September 2025. Thus, there appears to be a strong case to proceed with providing more EV chargers in East Herts.

Do not enter into contract with OtaskiES. NOT RECOMMENDED as there is no legitimate reason for the council to not enter into the contract; OtaskiES' tender met all the requirements in the council's specification, due diligence confirmed the financial strength of the company and their financial backers, references for comparable work by OtaskiES and their subcontractor partner have been verified as satisfactory and the company is agreeable to the council's terms and conditions which were included as part of the tender documentation.

Seek to in some way substantively amend the contract with OtaskiES' prior to signing. NOT RECOMMENDED given that, as noted in paragraph 4.1, OtaskiES' tender has met all the council's requirements and in addition this could open the council to challenge from an unsuccessful on the basis that all tenderers were required under the specification to abide by the council's terms and conditions of contract such that subsequently amending the contract could afford OtaskiES an unfair advantage not available to other tenderers.

Let the concession contract to OtaskiES. RECOMMENDED for the reasons discussed in this report.

**Does the decision or report contain exempt information?**

No

**State nature of any declaration of conflict of interest made by any Executive Member who is consulted by the Member taking the decision**

None.

Note: the Director for Communities has chosen to consult Cllr Tim Hoskin, Executive Member for Environmental Sustainability about the procurement of an EV charger provider although the Executive Member has not played any role in the decision-making process regarding the selection of OtaskiES.

**State, in respect of any declared conflict of interest, whether any dispensation has been granted**

Not applicable.

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